Band Booster Meeting, September 4, 2018 BHSN Band Room, 7:30 PM

Members present included:

Officers: Erin Smith, Nathan Bean, Lisa Mann, Rachel Wheeler

Ms. Janis Stockhouse, Kelly Carnahan, Dawn Craft, Todd Craft, Adrienne Kozacek, Adam Kozacek

The meeting was opened by President Erin Smith and began with introductions.

President's Update

March-a-Thon: Erin reports that we've exceeded our goal of \$21,000. Of the 124 students in the Cougar Band, a significant number didn't meet their goal and many raised no money. Erin suggested next year's officers start planning on ways to increase participation and ways to facilitate earlier deposits. Perhaps having a dedicated hashtag on social media for March-a-Thon could be a useful tool for next year. The officers will also reevaluate the number of collection dates and ways to reward sections for participation.

If families have questions on how much they raised, they should contact Treasurer Nathan Bean for a tally. Unfortunately, there is no known way to post the amount raised per student via a secure code. Nathan reminded us that we earn all our money in the fall and spend the rest of the year.

Fundraising (Thanksgiving Parade Trip): Adrienne Kozacek reports the fundraiser at BJ's Restaurant on August 29th was a huge success. Their manager, Gavin was impressed with the turnout. We earned \$337 (the best fundraiser they've ever hosted). He has agreed to donate a meal for an upcoming invitational.

The next fundraiser is at Chipotle (College Mall location) on the evening of September 8th where 33% of the proceeds will be donated. In addition, several students participated in the Bruster Buck's coupon book fundraiser: all 74 booklets were checked out and Bruster's will refund those unsold. Erin will share the band directory with Adrienne in case she needs to contact students (the money/booklets are due to her by Thursday).

September 15th is last normal scheduled payment for the trip. The final October payment will include the pooled funds from the fundraisers. Nathan and Adrienne will look at compiling a list of student funds raised.

Thanksgiving Parade Trip: Adrienne reports they have turned in all the reservations for the Broadway show preferences. They are also creating a spreadsheet to organize the assignments of the room and coaches (buses) for the chaperones. Meal preferences will be due in late October. Families of students with food allergies will need to talk to Adrienne before the trip. There will be a detailed meeting in November to plan for the trip.

Open positions: Erin reports that Valerie Birdsong now has enough bus chaperones for the season. Lisa now has the Chow Wagon transportation covered and Nathan has agreed to be the backup transport.

Props: Stephen Westerfield is almost done with constructing the prop screen frames. Erin will send out an email to families to call for volunteers to paint and fasten the fabric to the frames (Tuesday, September 11th).

Patron Drive: Our next Band Booster's meeting (October 2nd) will be a working meeting where we prepare several hundred mailers to patrons/businesses to ask for their support to the BHSN Bands. Diane Parrish is coordinating this event and we will work in the Commons.

Treasurers Report

Treasurer Nathan Bean distributed the Statement of Financial Position (as of 9/4/18) and the Budget vs. Actuals report:

- We bought a 25-month CD last week from the IU Credit Union: transferred \$50,014.04 from the savings account towards the CD. The CD rate is higher than savings account and should earn nearly \$1,000 annually.
- Reviewing the Budgets to Actuals, Nathan reports our net revenue is not aligned to where we were last year, but we're staying on par.
- March-a-thon revenue: we budgeted \$21,000 and have raised \$23,397.
- Nathan will adjust the \$1509 revenue for the Philly Trip Fundraising Revenue line.
- We have made over half the revenue for the year: \$57,239 earned of the \$97,620 budget.
- Drill arrangement: \$3000 has already been spent on guard choreography and we've only budgeted \$5000 for the marching band drill arrangement. Moving forward, we may need to allocate more towards guard choreography.
- Band camp food is \$1800 and we budgeted \$500; need to investigate if that amount included the expense for using the cafeteria (including staff).
- Money from the garage sale still needs to be deposited and will be reflected on next month's statement.
- Total expenditures: we've only incurred a third of expenses.
- Mr. Wilson will share a list of the list of families who haven't paid their marching band dues.
- We are about ready to close the books for last year and file taxes with our accountant.

Director's Report

Ms. Stockhouse gave the director's report:

- We are uniforming on Friday Night for the South-North game, but will monitor the weather.
- Open house was August 27th.
- Friday, September 21st is middle school band night during the football game. We may have some 7th graders also participate thanks to the 6th grade band program.
- Beginning 6th grade bands have all launched. Over 80 students are participating at four sites.
- The date for the Cougar Band End-of-Season banquet is Thursday, November 29th.
- The Cougar Band will march in the IU Homecoming Parade on Friday, October 12th. That is also Senior Night at the BHSN Football game. We may not be able to play early, but perhaps the choir can perform the Star-Spangled Banner. Senior Cougar Band parents will need to be contacted since they march on the field with their child (Janis will verify we can participate). Rachel will ensure we have a photographer and Janis will see if the Video Club will videotape and display it on the scoreboard.

- Picture day for the Cougar Band is Tuesday, October 9th (during the day of Fall Break).
- The Tri-North Middle School band concert is Monday, October 1st: Jazz 1 will perform.
- We are not going to participate in the DePauw Jazz Festival.
- Mr. Wilson has ordered the Thanksgiving parade music. We are near the end of the parade so we'll also have a Christmas tune.
- The annual boat party for the brass section has been moved to next Wednesday. In order to participate, the students have to have signed waivers.

New Business

- Erin reminded us of the new Instagram account: bhsnmb. This is a private account and posts important news in a social network environment the students favor (versus Facebook).
- Lisa asked if the students can get a varsity letter in band. According to Ms. Stockhouse, they used to hand them out for two years of marching band participation. She shared how they were managed and awarded and some of the unique challenges. Adrienne shared how the letter program was administered at Jasper's former school in New Mexico. Some students may not be interested in receiving a letter and we don't want to award them to those who don't value them (due to costs). There could be a sign-up for the students interested where we could also gauge interest. If this idea is adopted, they could be awarded at the marching band banquet. Mr. Wilson honors the 4-year senior Cougar Band members with a plaque.
- The November meeting date may piggyback with the Thanksgiving trip meeting.

Next Meeting

The next meeting will be October 2th at 7:30pm at BHSN in the Commons. The meeting was adjourned at 8:40pm by president Erin Smith.

Respectfully submitted by Rachel Wheeler, BHSN Band Booster Secretary