## Band Booster Meeting, June 28, 2018 Residence of Janis Stockhouse, 6:30 PM

#### Members present included:

**Officers**: outgoing president Jay Showalter, outgoing secretary Jeannie Galbreath, Erin Smith, Nathan Bean, Lisa Mann, Rachel Wheeler

Ms. Janis Stockhouse, Janis Cooper-Parker, Adam Kozacek, Adrienne Kozacek, Andre Waymon Regina Waymon, Natalie Kubat, Mike Kubat, Lissa May, Phil May, Wendy Tamborrino, Valerie Birdsong, Carol Austin, Kim Mills, Jack Ketchem, Kathy Stout

The meeting was opened by President Erin Smith and began with introductions.

#### **Recognition**

Cards were distributed to out-going senior parents and officers: Jay Showalter and Jeannie Galbreath

#### **Treasurers Report**

Treasurer Nathan Bean distributed the fiscal year-end closing overview and the proposed budget for 2018/2019:

- The financial report is now broken out by program expenses to align with standard nonprofit budgeting procedures.
- While we spent more this year, we anticipated that would happen. We used savings this year, but won't make it a habit.
- We have conservative projections for 2018/2019 budget: Dividends & Interest, Fundraising Events, BJF [Bloomington Jazz Fest] Hosting.
- We are conservative in projections because we anticipate the number of performers will be down compared to last year. More money was included in jazz since Jazz 1 is going to the Midwest Clinic in Chicago this December. Additionally, more money was allocated for guard since there are more performers this year.
- Events are now broken down line-by-line to help future coordinators more accurately anticipate revenues and expenditures per event.
- We plan to be in the black this year.
- No monies are allocated for the Thanksgiving trip.
- Treasurer Bean suggested a different business credit card. We will move to the Chase Inc. Small Business card and they will be ordered soon. These cards will be distributed to our Band Booster volunteers who make purchases.
- Jeannie discussed the process for transferring the Sam's Club tax-exempt status to the parents of the new drum majors.

## Officers/Chair Positions for 2018/2019

President Erin Smith reported on the latest additions to the slate. In addition, there are jobs (including many understudy positions) still open:

- Student Accounts: we need someone by the end of the summer (Joy Mains will continue to fill in until then)
- Photographer
- Chow Wagon Helper
- Chow Wagon Trailer Driver
- Props: we have leads on coordinators, but it was suggested to start working on the props earlier in the season

#### **Fundraising**

Adrienne Kozacek reported on upcoming Marching Band Fall Trip events:

BHSN yard sale: Saturday, July 21<sup>st</sup> from 8-5pm in the band parking lot. Eleven responses from the participant survey for spaces. Many responded that they could donate items and baked goods. Band families will not be charged for vendor space, while those unaffiliated with the band will be charged \$20 to rent vendor space. Vendors will collect their own money. We need help with sorting and manning the booths. Ms. Stockhouse will verify we can use the orchestra room to sort and price donated goods. Nathan Bean can supply petty cash.

Adrienne is going to try to advertise with Westbury Market. She will also reach out to the Lommel's to see about having concessions. We will rely on free methods of advertising. It was suggested to hand out fliers at the July 4<sup>th</sup> parade. Adrienne will contact the MCCSC print shop for printing the fliers soon. Item pickup after sale: Hoosiers-to-Hoosiers, ReStore (Habitat for Humanity), and St. Vincent de Paul's.

- Bruster's Bucks Fundraising Booklets was suggested and approved. We buy the booklets and sell them at a 50% profit on each book.
- Adrienne reports Chipotle is a 50% return, but you can host it only once per year. Will investigate the best date moving forward.
- Orange Leaf Frozen Yogurt will be investigated, too.
- Amazon Smile is linked as color guard revenue; we should try to promote Amazon Smile more this year. In addition, you can purchase Amazon cards via Scrip.
- Adrienne reports the end of September is the deadline to contribute funds towards the Thanksgiving trip fundraiser. The money raised will go into the trip fund and will be deducted from the last trip payment. All students traveling benefit from these fundraising proceeds.
- Thus far we've earned \$1,400 and BJ's restaurant was the best fund raising event.
- 117 travelers: 92 students and 25 adults

## Upcoming Events

President Erin Smith discussed upcoming band events

• We will need extra help during the day fitting for uniforms; this is held the second full week of band camp (the week of July 30<sup>th</sup>).

- March-A-Thon kickoff is the Thursday of band camp week (July 26<sup>th</sup>). The students will learn about it in the afternoon, while the rookie families will be introduced to it during the "So You're a Rookie" evening meeting (all parents are welcome).
- Saturday, August 18<sup>th</sup> is the pitch-in and parent preview.
- Bloomington Jazz Festival (December 7-8<sup>th</sup> at BHSN) : Lissa May is coordinating a reunion of all Bloomington jazz students (since 1968). They are still planning this and envision an alumni band performing on Saturday, Dec. 8<sup>th</sup>.

## **Director's Report**

Ms. Stockhouse gave the director's report

- There are 112 Cougar Band performers this year (includes Color Guard). Last year=130. There are 20-25 rookies this year.
- The music is exciting and the show will be released soon.
- Ms. Stockhouse is investigating future guest artists; perhaps trombonist Denson Paul Pollard (Georgia's father).
- There were 18 BSHN student musicians at the IU Summer Music Clinic (IUSMC).
- In addition, Katie Mills and Paul Yoo performed in Fresno at the Fresno Summer Youth Orchestra in California.
- We expect Natalia Sanchez to student teach with us in the fall (earning Master's in Music Ed). Spring student teachers will be Jamie Edwards and Jonah Andreatta (earning BME degrees).

# Other Business

- If agenda items, let Erin know.
- Reach out if you need any help.
- Spirit Wear Coordinator Kim Mills suggests having Cougar Band Show Shirts available during the parent preview (August 18<sup>th</sup>).
- New families will be added to the mailing list soon.
- We will transfer the BHSN Bands SignUpGenius account. Maintaining one account allows us to retain the historical data for the events.
- Website features (band highlights) should go through Executive Board. They will forward the information to Stephen Westerfield (website coordinator).

# Next Meeting

The next meeting will be August 14<sup>th</sup> at 7:30pm at BHSN. The meeting was adjourned at 8pm by president Erin Smith.

Respectfully submitted by Rachel Wheeler, BHSN Band Booster Secretary