

## **BHSN Band Booster Meeting – June 27, 2013**

**6:00 – Ms. Stockhouse's home. Executive committee only.**

**Officers present:** Mark Bisesi, Tania Gardner, Janis Parker, Lisa Ensmann

**Attendance:** Tom Wilson, Janis Stockhouse, Shelli Heishman, Sharon Mayell, Mary Peckham, Jill Minor, Moira Wedekind, Michelle and Matt Bright

**Cook 50<sup>th</sup> Anniversary Celebration** – we have been invited to serve food. August 10. Volunteers will earn \$100 each for the band. We need 60 people by July 12 (at least we need to know the number of people by then). They will supply tshirts. Volunteers will wear black pants and shoes. Lisa will set up a signup sheet on SignupGenius.com. DCI Finals are that day also, but people can attend the semifinals on Friday instead. Mr. Wilson can end band practice early.

### **Financial:**

Last year, we ended up with about \$5000 left over. \$4,600 of this needs to go to the Endowment fund

We will eliminate the \$25/family booster dues this year, since payment and collection was confusing and haphazard, and many families didn't pay. We will also eliminate the yearbook since it is a lot of work and people don't want to sell ads. Instead, we'll concentrate on the Patron Drive, asking for donations from individuals and businesses. All contributors will be recognized in all the concert programs.

Marching Band fees are still \$250 this year. We may need to raise them next year – to \$275? \$300? Tom is trying to keep expenses down as much as possible. Winter Guard is also trying to spend less than they'd like.

The proposed budget is shown below. Income is about \$5000 less than expenses, but Tania G. feels that we'll probably earn more than expected, plus we have money left from last year. Budget was approved by voice vote.

### **Volunteers:**

Janis Cooper Parker wants to mentor the March-a-thon. She can do the launch, but collecting money is tough with her schedule. She is also the drum major parent and will need help with band camp food. Tanja Bisesi and others offered assistance with the food.

Sharon Mayell volunteered to lead the Patron Drive.

### **Participation:**

We need to get more non-marching band families involved sooner. The 1<sup>st</sup> booster meeting usually has a decent number of people, but most never come again. There was some brainstorming by those present. We should advertise expectations from the beginning – eg, these are the things we'll need volunteers for and everyone is expected to pitch in at least once. Have handouts at Open House to give info, check off what each person wants to do, and list skills and hobbies that might be useful.

<b>BHSN Band Boosters</b>		
Proposed Annual Budget		
July 1, 2013 to June 30, 2014		
<b>INCOME</b>		<b>Notes from 6/27/13 meeting</b>
Bank Interest	\$ 280.00	
Donations GF	\$ 2,000.00	Mainly grocery card rebates donated by alumni and others
<b>FUNDRAISING</b>		
Patron Drive	\$ 6,800.00	Includes the \$1800 we used to get from booster dues
ISSMA Hosting Net	\$ 1,400.00	
ISSMA Concessions	\$ 1,700.00	
Swing Dance Profit	\$ 3,500.00	Lower profit than last year assumes we drop the silent auction
Concert Tix	\$ 4,000.00	
Spirit Sales Profit	\$ 1,000.00	Last year, with the NY trip sweatshirts, the profit was \$1900
Misc. Fundraisers	\$ 6,000.00	The Cook event
MB Fees	\$21,000.00	\$250 each from ~90 marchers
March-a-Thon	\$15,000.00	Less than last year's \$20,000 because of fewer MB members and more realistic expectations
MB Guard Fundraisers	\$ 1,500.00	
Winter Guard Income	\$ 7,000.00	fees and fundraisers
Winter Percussion Income	\$ 3,000.00	fees (maybe they could do a fundraiser too)
<b>Gross Income</b>	<b>\$74,180.00</b>	
<b>EXPENSES</b>		
Fees/Admin/Office	\$ 1,900.00	
Band Program Exp	\$ 2,000.00	
Concert Bands	\$ 2,300.00	
Jazz Bands	\$ 7,000.00	
Marching Band	\$45,000.00	This was \$51,000 year-before-last, \$52,000 last year. Tom will try to keep expenses down.
Winter Guard	\$15,000.00	
Winter Percussion	\$ 6,000.00	
<b>Total Expenses</b>	<b>\$79,200.00</b>	
<b>NET INCOME (LOSS)</b>	<b>\$ (5,020.00)</b>	

GF = general fund

ISSMA = Solo & Ensemble

Lisa Ensman, Secretary